

### **Example of Legitimate Company**

*Recommendation:* We think that this looks like a good company. But, as standard practice, we still recommend a site visit to make even more sure that this supplier is trustworthy.

*Assessment by the JitVerify team in China:*

I found the telephone number 86-838-570 2888 at the company website <http://dybp.cn/Default.aspx>, then I phoned the company, and Ms. Echo Lee answered my phone. She said she works for Sichuan Deyang Biochemical Products Co., Ltd in sales.

They have many years of export experiences to US. They do not have FDA documents but she invited us to visit their factory at anytime. The company seems promising.

Company Name: Sichuan Deyang Biochemical Products Co.,Ltd

Address: Xiaohan Town, Guanghan City, Sichuan Province, China

Zip Code:618304

Nearest AirPort: Chengdu Shuangliu Airport

<http://dybp.cn/Default.aspx>

Tel: 86-838-570 2888 86-838-570 2888;

Cell Phone: 0086-136 4810 0530 0086-136 4810 0530

Fax: 86-838-570 1388

Contact Ms Echo Lee (李燕燕)

*Result:* The buyer asked JitVerify to make a site visit to get to know this supplier better, to check for quality, and to move the relationship between buyer and seller to the next level.

### **Another Legitimate Company**

*Recommendation:* Our impression is that this company surely is not an obvious scam and it is quite likely a legitimate company for you to do business with. But, as standard practice, we still recommend that somebody makes a site visit to make sure.

*Assessment by the JitVerify team in China:*

I found the factory telephone number +86 579 85421828 and I have spoken to the factory sales Ms. Helen this afternoon, she confirmed the following bank information is correct and she would like to talk this issue to customer shortly.

Yiwu Jinzhongzheng Stationary Co. Ltd.

Bank of China

Yiwu sub-branch

No.500, Chouzhou

North Rd. Yiwu

Zhejiang China

Swift: xxxxxxxx xxx

I did not find any obvious problems when I talked to Ms Helen this afternoon, she agreed us to visit the factory if client required. Regarding the question about payment method by bank wire transfer: This is normal in China. The factory will get back to the customer regarding the payment issue.

**Result:** The buyer asked JitVerify to make a site visit to get to know this supplier better, to check for quality, and to move the relationship between buyer and seller to the next level.

### **Example of Scam Company**

**Recommendation:** We recommend our client to not do business with "xxxx". I'm sorry to tell you that the company is most likely a scam.

**Assessment by the JitVerify team in China:**

1) <http://xxxx.en.alibaba.com>

The contact address is located in Shanghai City (east China), and the telephone number (+86 1391616xxxx) nobody answered this phone.

2) <http://www.xxxxshopping.com>

The contact address is located in Fujiang Province (southeast China), and the telephone number(+86 1508017xxxx) nobody answered this phone.

3) Company: xxxx Trade Co, Ltd

Address: xxxx, Gulou District, Fuzhou City, China 350000

Tel: 00861508017xxxx (nobody answered this phone)

Contact: xxxx

**Result:** The buyer will find another seller of the products he is looking for.

**Quote from JitVerify's customer:** "This is exactly what I needed to know and why I utilize your company's services. I was getting ready to send \$6,000 to this company for product. You all saved me potential major loss."

**Subsequent analysis:** This seller actually called us once he found out that we listed him as a scam. So, as a result, we have replaced the key information with xxx to protect his business. After communicating with him several times, our conclusions are as follows:

- There are several aspects of this company that a buyer should pay attention to:
  - The seller has contact information in Shanghai, Fujiang and Fuzhou. Why does a small (one man) company have three locations?
  - If he is a legitimate business, why did he not answer the phone?
- It is possible that he is a legitimate business. However, JitVerify recommends its customers to not take the risk of doing business with a company that consists of one person, who does not answer his phone, and who has multiple addresses. Any one of these issues will usually cause the seller to not be recommended by JitVerify. The simultaneous presence of these three issues is beyond what JitVerify is willing to accept.

*These three projects were performed by JitVerify's China office on behalf of western buyers of products in China. In addition to the above written reports, the US office of JitVerify engages in*

*phone conversations with its customers to provide debriefing and decision support for difficult cases. Please review our website [www.jitverify.com](http://www.jitverify.com) or call the US office for more details: US-443-534-7671.*